GINSMS INC.

Condensed Interim Consolidated Financial Statements Nine months period ended September 30, 2020 and 2019 (Unaudited) To the Shareholders of GINSMS Inc.:

Management is responsible for the preparation and presentation of the accompanying unaudited condensed interim consolidated financial statements, including responsibility for significant accounting judgments and estimates in accordance with International Financial Reporting Standards. This responsibility includes selecting appropriate accounting principles and methods, and making decisions affecting the measurement of transactions in which objective judgment is required.

In discharging its responsibilities for the integrity and fairness of the unaudited condensed interim consolidated financial statements, management designs and maintains the necessary accounting systems and related internal controls to provide reasonable assurance that transactions are authorized, assets are safeguarded and financial records are properly maintained to provide reliable information for the preparation of consolidated financial statements.

The majority of the Audit Committee is composed of Directors who are neither management nor employees of the Corporation. The Committee is responsible for overseeing management in the performance of its financial reporting responsibilities. The Audit Committee has the responsibility of meeting with management and external auditors to discuss the internal controls over the financial reporting process, auditing matters and financial reporting issues. The Audit Committee is also responsible for recommending the appointment of the Corporation's external independent auditors.

The auditor of GINSMS Inc. has not performed a review of the unaudited condensed interim consolidated financial statements for the three-month and nine-month periods ended September 30, 2020 and 2019.

November 12, 2020

/s/ "Joel Siang Hui Chin" Chief Executive Officer /s/ "Kuen Kuen Lau" Director

GINSMS INC. CONDENSED INTERIM CONSOLIDATED STATEMENTS OF COMPREHENSIVE LOSS FOR THE NINE MONTHS ENDED SEPTEMBER 30, 2020 AND SEPTEMBER 30, 2019 (Unaudited)

(In Canadian Dollars)

	(Unaudited) Three months ended September 30, 2020 \$	(Unaudited) Three months ended September 30, 2019 \$	(Unaudited) Nine months ended September <u>30, 2020</u> \$	(Unaudited) Nine months ended September 30, 2019 \$
	·	·	Ŧ	·
Revenue 7 Cost of sales	766,793 (484,826)	641,125 (425,739)	2,139,075 (1,389,264)	2,004,766 (1,506,536)
Gross profit	281,967	215,386	749,811	498,230
Expenses Salaries and wages Professional fees Directors' fees Allowance for doubtful debts Written back of allowance for doubtful debts General and administrative Depreciation of property, plant and equipment Depreciation of right-of-use asset Foreign currency exchange (loss)/gain	(85,425) (73,683) (10,000) - - (35,264) (15,27) (11,055) (19,184) (236,138)	(78,303) (69,433) - - (72,436) (946) (11,268) (6,682) (239,068)	(296,293) (219,491) (30,000) (1,568) - (103,356) (4,621) (33,448) (138,679) (827,456)	(309,734) (215,389) - (6,131) 12,959 (165,182) (11,268) 43,356 (652,571)
Profit/(Loss) from operations	45,829	(23,682)	(77,645)	(154,341)
Finance costs	,			
Interest expenses	(3,679)	(27,968)	(12,249)	(72,764)
Profit/(Loss) before tax Income tax credit/(expense)	42,150 1,329	(51,650) (707)	(89,894) 1,292	(227,105) (872)
Net profit/(Loss) for the period	43,479	(52,357)	(88,602)	(227,977)
Other comprehensive income/(loss), net of tax: Items that may be reclassified to profit or loss Foreign exchange differences on translating of foreign currency financial operations Total comprehensive income/(loss) for the	208,587	82,421	132,218	(42,932)
period	252,066	30,064	43,616	(270,909)
Net profit/(loss) for the period attributable to: Shareholders Non-controlling interest	43,857 (378) 43,479	(53,326) 969 (52,357)	(87,972) (630) (88,602)	(228,118) 141 (227,977)
	40,410	(02,001)	(00,002)	(221,011)
Total comprehensive loss for the period attributable to: Shareholders Non-controlling interest	251,877 	29,000 1,064	43,696 (80)	(270,944) 35
Profit/(Loss) per share10Basic (In Canadian cents)10Diluted	252,066 0.029 0.029	30,064 (0.036) N/A	43,616 (0.059) N/A	(270,909) (0.152) N/A

GINSMS INC. CONDENSED INTERIM CONSOLIDATED STATEMENTS OF FINANCIAL POSITION AS AT SEPTEMBER 30, 2020 AND DECEMBER 31, 2019

(In Canadian Dollars)

	Note	<i>(Unaudited)</i> September 30, 2020	(Audited) December 31, 2019
Non-current assets		\$	\$
Property, plant and equipment Right-of-use assets	11 12	38,695 82,460	50,859 120,385
Goodwill	13		
Ourseast and a to		121,155	171,244
Current assets Accounts receivable	14	494,237	360,885
Other receivables, prepayments and deposits		75,503	82,133
Bank and cash balances		264,303	194,411
		834,043	637,429
Current liabilities			
Accounts payable and accrued liabilities	15	613,949	670,400
Advances from related parties	17	1,099,613	887,512
Loan from related parties Promissory note payable	19 18	4,975,414 580,000	4,168,840 580,000
Lease Liabilities	20	40,376	40,071
Current tax liabilities	20	562	590
		7,309,914	6,347,413
Net current liabilities		(6,475,871)	(5,709,984)
Total assets less current liabilities		(6,354,716)	(5,538,740)
Non-current liabilities			
Loans from a related party	19	-	824,628
Lease Liabilities	20	41,813	76,777
		41,813	901,405
NET LIABILITIES		(6,396,529)	(6,440,145)
EQUITY			
Share capital	21	11,415,709	11,415,709
Deficit		(18,120,060)	(18,032,088)
Accumulated other comprehensive income		320,921	189,253
Total deficiency attributable to equity shareholders of the			
Corporation		(6,383,430)	(6,427,126)
Non-controlling interests		(13,099)	(13,019)
TOTAL DEFICIENCY		(6,396,529)	(6,440,145)

Approved on behalf of the board on November 12, 2020

Director /s/ "Joel Siang Hui Chin" Director /s/ "Kuen Kuen Lau"

GINSMS INC. CONDENSED INTERIM CONSOLIDATED STATEMENTS OF CHANGES IN EQUITY FOR THE NINE MONTHS ENDED SEPTEMBER 30, 2020 AND SEPTEMBER 30, 2019 (Unaudited)

(In Canadian Dollars)						
-	<u>Attributab</u> Share capital	<u>le to equity shar</u> Deficit	Non- controlling interests	Total deficiency		
Balance as at January 1, 2020	\$ 11,415,709	\$ (18,032,088)	\$ 189,253	\$ (6,427,126)	\$ (13,019)	\$ (6,440,145)
Loss for the period	-	(87,972)	-	(87,972)	(630)	(88,602)
Other comprehensive income			131,668	131,668	550	132,218
Balance as at September 30, 2020	11,415,709	(18,120,060)	320,921	(6,383,430)	(13,099)	(6,396,529)
_	Attributa	ble to equity sha	reholders of the Co	rporation		
	Share capital	Deficit	Accumulated other comprehensive income	Total	Non- controlling interests	Total deficiency
Balance as at January 1, 2019	\$ 11,415,709	\$ (17,717,269)	\$ 264,252	\$ (6,037,308)	\$ (12,387)	\$ (6,049,695)
Loss for the period	-	(228,118)	-	(228,118)	141	(227,977)
Other comprehensive loss	-		(42,826)	(42,826)	(106)	(42,932)
Balance as at September 30, 2019	11,415,709	(17,945,387)	221,426	(6,308,252)	(12,352)	(6,320,604)

GINSMS INC. CONDENSED INTERIM CONSOLIDATED STATEMENTS OF CASH FLOWS FOR THE NINE MONTHS ENDED SEPTEMBER 30, 2020 AND SEPTEMBER 30, 2019 (Unaudited)

(In Canadian Dollars)

	<i>(Unaudited)</i> Three months ended September 30, <u>2020</u> \$	<i>(Unaudited)</i> Three months ended September 30, <u>2019</u> \$	<i>(Unaudited)</i> Nine months ended September 30, <u>2020</u> \$	<i>(Unaudited)</i> Nine months ended September 30, <u>2019</u> \$
OPERATING ACTIVITIES Net profit/(loss) for the period Deferred income tax(expense)/credit Current income tax expense	43,479 (1,329)	(52,357) (80) 787	(88,602) (1,292)	(227,977) 85 787
Allowance for doubtful debts	-	-	1,568	6,131
Written back of allowance for doubtful debts	-	-	-	(12,959)
Lease interest on right-of-use assets Interest expenses on other borrowings	3,679	4,958 23,010	12,249	4,958 67,806
Foreign currency exchange (gain)/loss	19,184	6,682	138,679	(43,356)
Loss on written off of suspended project	-, -	-,	,	(-,,
costs	-	-	-	9,466
Depreciation of property, plant and equipment	6,824	5,890	22,003	15,590
Depreciation of right-of-use assets	11,055	11,268	33,448	11,268
	,	,200		,200
Changes in non-cash working capital items:				
Accounts receivable	(88,017)	(28,369)	(145,882)	270,134
Other receivables, prepayments and deposits	(152)	(8,102)	5,730	21,111
Accounts payable and accrued liabilities	45,344	(97,712)	(64,651)	(463,801)
Interest on lease liabilities	(3,679)	(01,112)	(12,249)	(100,001)
Income tax paid	-	(787)	-	(787)
Net cash generated from / (used in) operating activities	36,388	(134,812)	(98,999)	(341,544)
operating activities		(134,012)	(30,333)	(341,344)
FINANCING ACTIVITIES				
Advance from related parties	6,094	215,739	210,377	350,178
Repayment of advance from a related party	-	(54,850)	(1,845)	(55,829)
Principal elements of lease payments	(14,767)	(14,231)	(34,904)	(14,231)
Net cash (used in)/generated from				
financing activities	(8,673)	146,658	173,628	280,118
C C		,		· · · ·
INVESTING ACTIVITIES				
Purchase of property, plant and equipment	(3,588)	(25,335)	(11,506)	(31,567)
Net cash used in investing activities	(3,588)	(25,335)	(11,506)	(31,567)
Net bush used in investing dorvices	(0,000)	(20,000)	(11,000)	(01,001)
Effect of exchange rate changes on cash				
held in foreign currencies	8,330	6,730	6,769	(15,160)
Inereses ((Deereses) in such	20 457	(0.750)	co 000	(400.450)
Increase / (Decrease) in cash Cash, beginning of period	32,457 231,846	(6,759) 166,557	69,892 194,411	(108,153) 267,951
Cash, beginning of period	201,040	100,007	134,411	201,331
Cash, end of period	264,303	159,798	264,303	159,798
· · · ·	<u> </u>	<u> </u>	· · · · · · · · · · · · · · · · · · ·	<u> </u>

(In Canadian Dollars)

1. **GENERAL INFORMATION**

GINSMS Inc. (the "Corporation") was incorporated in Alberta under the Canada Business Corporations Act on March 20, 2009. The address of its registered office is Suite 3000, 700 - 9th Avenue S.W., Calgary, Alberta, T2P 3V4. The Corporation's shares are listed on the TSX Venture Exchange ("TSXV").

The Corporation is an investment holding company. The principal activities of its subsidiaries are set out in note 23 to the unaudited condensed interim consolidated financial statements.

In the opinion of the directors of the Corporation, Xinhua Mobile Limited ("Xinhua Mobile"), a company incorporated in the Cayman Islands, is the immediate parent; Beat Holdings Limited ("Beat Holdings"), a company incorporated in the Cayman Islands, is the ultimate parent.

Beat Holdings' securities are listed on Tokyo Stock Exchange's Second Section (9399).

The principal activities of the Corporation are as follows:

(a) **Provision of messaging service ("Messaging Service")**

The Corporation, through its subsidiary, GIN International Limited in Hong Kong, was originally involved in the provision of inter-operator short message services. On March 27, 2014, the Corporation launched its cloud-based application-to-peer ("A2P") messaging service ("A2P Service"). On September 12, 2014, the Corporation discontinued its IOSMS service to focus on the A2P Service. Through the provision of A2P Service, the Corporation enables the mobile application developers, short message service ("SMS") gateway, enterprises and financial institution to deliver SMS worldwide without any upfront capital investment through the use of the Corporation's rich application programming interface.

(b) **Provision of software products and services ("Software Products and Services")**

The Corporation operates its Software Products and Services business through Inphosoft Group Pte. Ltd. ("Inphosoft"), its wholly-owned subsidiary. Inphosoft is headquartered in Singapore with subsidiaries in Malaysia and Indonesia. The activities of Inphosoft consist of providing software products and services with a focus in the following areas:

- i. Provision of support and maintenance services to customers that have purchased its products and solutions.
- ii. Maintain the A2P Cloud platform and develop new features as and when necessary, to support the Corporation's A2P business.
- iii. Outsource technical resources to customers for the purpose of software development based on a time and material basis.

Software Products and Services revenues are primarily derived from customers in Singapore, Malaysia and Indonesia.

GINSMS INC. NOTES TO THE CONDENSED INTERIM CONSOLIDATED FINANCIAL STATEMENTS FOR THE NINE MONTHS ENDED SEPTEMBER 30, 2020 AND SEPTEMBER 30, 2019 (Unaudited)

2. BASIS OF PREPARATION

These unaudited interim consolidated financial statements are prepared according to International Accounting Standard (("IAS") 34 Interim Financial Reporting using accounting policies consistent with International Financial Reporting Standards ("IFRSs") as issued by the International Accounting Standards Board ("IASB").

Amounts are reported in Canadian dollars ("CDN" or "\$") unless otherwise indicated.

The Corporation has faced considerable competition in its existing principal activities, and the profitability of the businesses has been affected. The Corporation incurred a loss of \$88,602 for the nine months ended September 30, 2020. Additionally, as at September 30, 2020, the Corporation had net current liabilities and net liabilities of \$6,475,871 and \$6,396,529 respectively. These conditions indicate the existence of a material uncertainty which may cast significant doubt on the Corporation's ability to continue as a going concern. Therefore, the Corporation may be unable to realize its assets and discharge its liabilities in the normal course of business.

The Corporation confirms to adopt the going concern basis in preparing its consolidated financial statements. Management has instituted plans to address these matters:

- (a) The liquidity risk is mitigated as related parties have confirmed with the Corporation that they will not call the interest-free loan of \$815,939 and cash advances of \$1,099,613 in the next twelve months from the nine months ended September 30, 2020 and Mr. Joel Siang Hui Chin confirmed to the Corporation that he will not demand settlement of the loans of \$3,774,785 until the Corporation is in sound financial position to repay to him. Furthermore, the immediate parent and the promissory note holder have agreed to extend the due dates of the loan of \$384,690 and promissory note of \$580,000 to March 31, 2021.
- (b) The ultimate parent has agreed to provide adequate funds for the Corporation to meet all third party obligations for at least the ensuing twelve month period.

Should the Corporation be unable to continue as a going concern, adjustments would have to be made to the consolidated financial statements to adjust the value of the Corporation's assets to their recoverable amounts, to provide for any further liabilities which might arise and to reclassify non-current assets and liabilities as current assets and liabilities, respectively.

3. ADOPTION OF NEW AND REVISED INTERNATIONAL FINANCIAL REPORTING STANDARDS

The new and revised international financial reporting standards that have been adopted by the Corporation are described in Note 3 of the audited consolidated financial statements for the year ended December 31, 2019.

4. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

These unaudited condensed interim consolidated financial statements as at and for the nine months ended September 30, 2020 have been prepared under the historical cost convention.

The preparation of these unaudited condensed interim consolidated financial statements in conformity with IFRSs requires the use of certain critical accounting estimates. It also requires management to exercise its judgement in the process of applying the Corporation's accounting policies. The areas involving a higher degree of judgment or complexity, or areas where assumptions and estimates are significant to the consolidated financial statements are disclosed in note 5.

The unaudited condensed interim consolidated financial statements do not include all of the information required for annual financial statements and should be read in conjunction with the audited consolidated financial statement for the twelve months ended December 31, 2019 which has been prepared in accordance with IFRS.

5. CRITICAL JUDGEMENTS AND KEY ESTIMATES

Critical judgement in applying accounting policies

In the process of applying the accounting policies, the directors have made the following judgment that has the most significant effect on the amounts recognised in the consolidated financial statements (apart from those involving estimations, which are dealt with below).

(a) Going concern basis

These unaudited condensed interim consolidated financial statements have been prepared on a going concern basis, the validity of which depends upon the financial support of the ultimate parent at a level sufficient to finance the working capital requirements of the Corporation. Details are explained in note 2 to the unaudited condensed interim consolidated financial statements.

Key sources of estimation uncertainty

The key assumptions concerning the future, and other key sources of estimation uncertainty at the end of the reporting period, that have a significant risk of causing a material adjustment to the carrying amounts of assets and liabilities within the next financial year, are discussed below.

(a) Impairment of trade receivables and contract assets

The management of the Corporation estimates the amount of impairment loss for ECL on trade receivables and contract assets based on the credit risk of trade receivables and contract assets. The amount of the impairment loss based on ECL model is measured as the difference between all contractual cash flows that are due to the Corporation in accordance with the contract and all the cash flows that the Corporation expects to receive, discounted at the effective interest rate determined at initial recognition. Where the future cash flows are less than expected, or being revised downward due to changes in facts and circumstances, a material impairment loss may arise.

As at September 30, 2020, the carrying amount of trade receivables and contract assets is \$494,237 (net of allowance for doubtful debts of \$25,532) (December 31, 2019: \$360,885 (net of allowance for doubtful debts of \$25,872)).

6. FINANCIAL RISK MANAGEMENT

The Corporation's activities expose it to a variety of financial risks: foreign currency risk, credit risk, liquidity risk and interest rate risk. The Corporation's overall risk management program focuses on the unpredictability of financial markets and seeks to minimize potential adverse effects on the Corporation's financial performance.

(a) **Foreign currency risk**

The Corporation is exposed to foreign currency rate variability primarily in relation to certain assets and liabilities denominated in foreign currencies such as United States Dollars ("USD"). However, the Corporation has no material exposure to foreign currency risk as most of its foreign operations are self-sustaining and these foreign operations' functional currencies are in HKD and SGD. The Corporation is mainly exposed to the effects of fluctuation in SGD and USD.

The Corporation also mitigates foreign currency risks, within each segment, by transacting in their functional currency for material procurement, sales contracts and financing activities.

The Corporation currently does not have a foreign currency hedging policy in respect of foreign currency transactions, assets and liabilities. The Corporation monitors its foreign currency exposure closely and will consider hedging significant foreign currency exposure should the need arise.

The following presents the carrying amounts of the financial instruments that are denominated in the currencies:

	At September 30, 2020 (Unaudited)						
_	CDN \$	SGD \$	HKD \$	USD \$	Euro \$	Others \$	Total \$
Bank and cash balances Trade receivables Other receivables and	1,434 -	54,408 382,827	15,297 -	90,444 633	34,667 72,986	68,053 37,791	264,303 494,237
Deposits Accounts payable and	-	3,314	109	-	26,159	22,606	52,188
accrued liabilities Advances from related	(108,988)	(33,743)	(182,224)	(6,536)	(40,968)	(162,219)	(534,678)
parties Promissory note	-	(169,861)	(291,851)	-	-	(637,901)	(1,099,613)
payable Loans from related	(580,000)	-	-	-	-	-	(580,000)
parties	-	(1,450,451)	(2,631,966)	(892,997)	-		(4,975,414)

	At December 31, 2019 (Audited)						
_	CDN \$	SGD \$	HKD \$	USD \$	Euro \$	Others \$	Total \$
Bank and cash balances Trade receivables Other receivables and	6,414 -	24,435 241,853	3,431 -	76,498 7,119	14,871 101,171	68,762 10,742	194,411 360,885
Deposits Accounts payable and	-	7,077	110	-	26,312	23,512	57,011
accrued liabilities Advances from related	(83,398)	(64,276)	(205,212)	(6,575)	(64,177)	(178,106)	(601,744)
parties Promissory note	-	(47,386)	(293,552)	-	-	(546,574)	(887,512)
payable Loans from related	(580,000)	-	-	-	-	-	(580,000)
parties	-	(1,457,758)	(2,647,299)	(888,411)	-	-	(4,993,468)

6. FINANCIAL RISK MANAGEMENT (CONT'D)

(a) Foreign currency risk (cont'd)

At September 30, 2020, if the SGD had weakened or strengthened 5 per cent against USD with all other variables held constant, consolidated loss after tax and the deficiency for the year would have been \$19,000 (December 31, 2019: \$18,000) higher or lower, arising mainly as a result of the foreign exchange gain or loss denominated on net payables denominated in USD.

(b) Credit risk

Credit risk is the risk that a counterparty will not meet its obligations under a financial instrument or customer contract, leading to a financial loss. The Corporation is exposed to credit risk from its operating activities (primarily trade receivables) and from its financing activities, including deposits with banks and financial institutions, foreign exchange transactions and other financial instruments. The Corporation's exposure to credit risk arising from cash and cash equivalents is limited because the counterparties are banks and financial institutions with high credit-rating assigned by international credit-rating agencies, for which the Corporation considers to have low credit risk.

Trade receivables and contract assets

Customer credit risk is managed by each business unit subject to the Corporation's established policy, procedures and control relating to customer credit risk management. Individual credit evaluations are performed on all customers requiring credit over a certain amount. These evaluations focus on the customer's past history of making payments when due and current ability to pay, and take into account information specific to the customer as well as pertaining to the economic environment in which the customer operates. Trade receivables are due within 30 days from the date of billing. Debtors with balances that are more than 180 days past due are requested to settle all outstanding balances before any further credit is granted. Normally, the Corporation does not obtain collateral from customers.

The Corporation measures loss allowances for trade receivables and contract assets at an amount equal to lifetime ECLs, which is calculated using a provision matrix. As the Corporation's historical credit loss experience does not indicate significantly different loss patterns for different customer segments, the loss allowance based on past due status is not further distinguished between the Corporation's different customer bases. The Corporation assessed that there is no significant loss allowance recognised in accordance with IFRS 9 as at December 31, 2019 and September 30, 2020.

No additional impairment for trade receivables and contract assets as at September 30, 2019 is recognised.

Expected loss rates are based on actual loss experience over the past 4 years. These rates are adjusted to reflect differences between economic conditions during the period over which the historic data has been collected, current conditions and the Corporation's view of economic conditions over the expected lives of the receivables.

6. FINANCIAL RISK MANAGEMENT (CONT'D)

(b) Credit risk (cont'd)

Trade receivables and contract assets

Movement in the loss allowance account in respect of trade receivables and contract assets during the period/year is as follows:

	<i>(Unaudited) As at</i> September 30, 2020	<i>(Audited)</i> As at December 31, 2019
	\$	\$
At beginning of period/ year	25,872	44,067
Amount written off during the period/year Allowance for/(Reversal of allowance for) the	(1,568)	(11,699)
period/year	1,568	(6,828)
Exchange differences	(340)	332
At end of period/year	25,532	25,872

(c) Liquidity risk

The Corporation manages its risk of not meeting its financial obligations through management of its capital structure, and annual budgeting of its revenues, expenditures and cash flows.

The maturity analysis based on contractual undiscounted cash flows of the Corporation's non-derivative financial liabilities is as follows:

	Less than <u>1 year</u> \$	Between 1 and 2 years \$	Between 2 and 5 years \$	Total\$
At September 30, 2020 (Unaudited) Accounts payable and accrued liabilities Advances from related parties Promissory note payable Loans from related parties Lease liabilities	534,678 1,099,613 580,000 4,975,414 53,690	- - - 40,216	- - - -	534,678 1,099,613 580,000 4,975,414 102,906
At December 31, 2019 (Audited) Accounts payable and accrued liabilities Advance from related parties Promissory note payable Loans from related parties Lease liabilities	601,744 887,512 592,000 4,168,840 56,338	- - 824,628 56,338	- - - 28,169	601,744 887,512 592,000 4,993,468 140,845

6. FINANCIAL RISK MANAGEMENT (CONT'D)

(c) Liquidity risk (cont'd)

The Corporation has working capital deficiency of \$6,475,871 as at September 30, 2020 (December 31, 2019: \$5,709,984). The liquidity risk is mitigated as related parties have confirmed with the Corporation that they will not call the interest-free loan of \$815,939 and cash advances of \$1,099,613 in the next twelve months from the quarter ended September 30, 2020 and Mr. Joel Siang Hui Chin confirmed to the Corporation that he will not demand settlement of the loans due to him of \$3,774,785 until the Corporation is in sound financial position to repay. Furthermore, the immediate parent and the promissory note holder have agreed to extend the due dates of the loan of \$384,690 and promissory note of \$580,000 to March 31, 2021.

(d) Interest rate risk

As the Corporation has no significant interest-bearing assets, its earnings and operating cash flows are substantially independent of change in market interest rates.

The Corporation's borrowings are interest-free and is not exposed to fair value interest rate risk. The Corporation is not exposed to cash flow interest rate risk as at September 30, 2020 and December 31, 2019.

..

(e) **Categories of financial instruments**

	(Unaudited)	(Audited)
	As at	As at
	September 30, 2020	December 31, 2019
	\$	\$
Financial assets:		
Financial assets measured at amortised cost	810,728	612,307
Financial liabilities:		
Financial liabilities at amortized costs	7,189,705	7,062,724

(f) Fair values

The carrying amounts of the Corporation's financial assets and financial liabilities as reflected in the consolidated statement of financial position approximate their respective fair values.

(g) Capital management

Capital is comprised of shareholders equity (deficit) on the consolidated statement of financial position. The Corporation's objective when managing capital is to safeguard its ability to continue as a going concern, so that it can continue to provide returns to shareholders. The Corporation's sources of additional capital and policies for distribution of excess capital may also be affected by the Corporation's capital management objectives.

The Corporation manages capital by regularly monitoring its current and expected liquidity requirements rather than using debt/equity ratio analysis. The capital is generally used for defraying the administrative expenses in promoting the objectives of the Corporation. The external imposed capital requirement for the Corporation is to have a public float of at least 10% of the shares in order to maintain its listing on the TSX Venture Exchange. As at September 30, 2020, 15.63% (December 31, 2019, 15.63%) of the shares were held in public hands.

There have been no changes in the Corporation's capital management policies for the nine months ended September 30, 2020 and year ended December 31, 2019.

7. **REVENUE**

An analysis of the Corporation's revenue is as follows:

	<i>(Unaudited)</i> Three months ended September 30, 2020 \$	<i>(Unaudited)</i> Three months ended September 30, <u>2019</u> \$	<i>(Unaudited)</i> Nine months ended September 30, 2020 \$	(Unaudited) Nine months ended September 30, 2019 \$
Revenue from contracts with customers within the scope of IFRS 15	Ť	Ŷ	·	Ŷ
Service income	759,985	641,125	2,102,009	2,004,766
Other income				
Miscellaneous income	6,808	-	37,066	-
-	766,793	641,125	2,139,075	2,004,766

8. SEGMENT INFORMATION

The Corporation's reportable segments are (1) provision of Messaging Service ("MS") and (2) Software Products and Services ("SPS"). They are managed separately because each business requires different technology and marketing strategies. In addition, the Corporation has corporate expenses, assets and liabilities, and such information is included in the "unallocated" column.

The accounting policies of the segments are the same as those described in note 4 to the consolidated financial statements.

(a) **Revenue by customers**

The revenues are primarily generated in HKD, USD, and SGD. Six major customers have contributed to sales revenue for the three and nine months ended September 30, 2020 and September 30, 2019 as indicated in the following table.

	<i>(Unau</i> Three mon Septembe \$		<i>(Unaudited)</i> Three months ended September 30, 2019 % of total \$ revenue		
Customer A	219,096	28.6	229,815	35.8	
Next five top customers					
Customer B	185,296	24.2	37,671	5.9	
Customer C	98,580	12.9	94,075	14.7	
Customer D	58,910	7.7	95,697	14.9	
Customer E	51,548	6.7	7,532	1.2	
Customer F	64,393	8.4	68,246	10.6	
All other customers	88,970	11.5	108,089	16.9	
	766,793	100.0	641,125	100.0	

8. SEGMENT INFORMATION (CONT'D)

(a) Revenue by customers (Cont'd)

	<i>(Unaudited)</i> Nine months ended September 30, 2020 % of total		(Unaudited) Nine months ended September 30, 2019 % of total	
	\$	revenue	\$	revenue
Customer A	616,338	28.8	610,503	30.5
Next five top customers				
Customer B	407,139	19.0	272,432	13.6
Customer C	319,338	14.9	396,479	19.8
Customer D	209,290	9.8	229,175	11.4
Customer E	159,767	7.5	7,532	0.4
Customer F	128,793	6.0	113,671	5.7
All other customers	298,410	14.0	374,974	18.6
	2,139,075	100.0	2,004,766	100.0

(b) Revenue by geographical location

	(Unau	dited)	(Unau	dited)
	Three r	nonths	Three months ended September 30, 2019	
	enc	led		
	Septembe	r 30, 2020		
		% of total		% of total
	\$	revenue	\$	revenue
Singapore	287,092	37.4	238,318	37.2
Indonesia	78,193	10.2	104,345	16.3
Other Asia countries	35,716	4.7	59,905	9.3
Europe	75,125	9.8	97,924	15.3
United States	283,879	37.0	131,763	20.6
Other regions	6,788	0.9	8,870	1.3
	766,793	100.0	641,125	100.0

	Nine mon	<i>(Unaudited)</i> Nine months ended September 30, 2020 % of total		dited) ths ended r 30, 2019 % of total
	\$	revenue	\$	revenue
Singapore Indonesia Other Asia countries	833,626 255,691 118,511	39.0 12.0 5.5	619,254 237,824 228,656	30.9 11.9 11.4
Europe United States Other regions	177,721 726,481 27,045	8.3 34.0 1.2	188,680 669,461 60,891	9.4 33.4 <u>3.0</u>
-	2,139,075	100.0	2,004,766	100.0

8. SEGMENT INFORMATION (CONT'D)

(c) Total assets by geographical location

	(Unaudited)		(Audited)	
	Nine mon	Nine months ended Twelve months ended		nths ended
	Septembe	er 30, 2020	December	[.] 31, 2019
		% of total		% of total
	\$	assets	\$	assets
Singapore	84,989	8.9	83,739	10.4
Indonesia	506,983	53.1	435,139	53.8
Other Asia countries	326,754	34.2	205,461	25.4
Europe	3,623	0.4	11,512	1.4
United States	28,899	3.0	51,005	6.3
Other regions	3,950	0.4	21,817	2.7
-			<u> </u>	
	955,198	100.0	808,673	100.0

(d) Financial information by business segments

	MS	SPS	Unallocated	Total
	\$	\$	\$	\$
Nine months ended				
September 30, 2020 (Unaudit	ed)			
Revenue	1,144,812	994,263	-	2,139,075
Intersegment revenue	-	139,358	-	139,358
Amortisation and depreciation	-	55,451	-	55,451
Interest income	-	156	-	156
Interest and finance expenses	-	12,249	-	12,249
Income tax credit	-	(1,292)	-	(1,292)
Segment profit/(loss)	172,807	(56,395)	(205,014)	(88,602)
Additions to segment non-				
current assets	-	11,506	-	11,506
As at September 30, 2020 <i>(Unaudited)</i>				
Segment assets	198,356	755,905	937	955,198
Segment liabilities	(3,659,291)	(2,391,400)	(1,301,036)	(7,351,727)
		·		

GINSMS INC. NOTES TO THE CONDENSED INTERIM CONSOLIDATED FINANCIAL STATEMENTS FOR THE NINE MONTHS ENDED SEPTEMBER 30, 2020 AND SEPTEMBER 30, 2019 (Unaudited)

8. SEGMENT INFORMATION (CONT'D)

(d) Financial information by business segments (cont'd)

	MS	SPS	Unallocated	Total
	\$	\$	\$	\$
Nine months ended				
September 30, 2019 (Unaudite	ed)			
Revenue	1,268,628	736,138	-	2,004,766
Intersegment revenue	-	398,889	-	398,889
Amortisation and depreciation	-	26,858	-	26,858
Interest income	95	171	-	266
Interest and finance expenses	-	4,958	67,806	72,764
Income tax expense	-	872	-	872
Segment profit/(loss)	20,732	(42,614)	(206,095)	(227,977)
Additions to segment non-				
current assets	-	31,567	-	31,567
As at September 30, 2019 (Unaudited)				
Segment assets	142,848	643,181	1,911	787,940
Segment liabilities	(3,150,289)	(2,735,218)	(1,223,037)	(7,108,544)

The totals of above items disclosed in the segment information are the same as the consolidated totals.

9. EMPLOYEE BENEFITS EXPENSE

	(Unaudited) Three months ended September 30, <u>2020</u> \$	(Unaudited) Three months ended September 30, <u>2019</u> \$	(Unaudited) Nine months ended September 30, 2020 \$	(Unaudited) Nine months ended September 30, 2019 \$
Directors' fees	10,000	-	30,000	-
Employee benefits expense (including key management personnel): Salaries, bonuses and allowances (Note) Retirement benefit scheme contributions	227,611 31,464	190,653 34,202	693,525 89,666	635,379 90,499
	269,075	224,855	813,191	725,878

Note: Included expenses of \$486,898 (Nine months ended September 30, 2019: \$416,144) recognised in cost of sales.

10. LOSS PER SHARE

The calculation of the basic loss per share is based on the following:

	<i>(Unaudited)</i> Three months ended September 30, 2020	<i>(Unaudited)</i> Three months ended September 30, 2019	<i>(Unaudited)</i> Nine months ended September 30, 2020	<i>(Unaudited)</i> Nine months ended September 30, 2019
	\$	\$	\$	\$
Profit / (Loss) Profit / (Loss) for the purpose of calculating basic loss per share	43,857	(53,326)	(87,972)	(228,118)
Weighted average number of ordinary shares for the purpose of calculating basic loss per share	149,793,861	149,793,861	149,793,861	149,793,861

The Corporation did not have any dilutive potential ordinary shares during the three and nine months ended September 30, 2020 and September 30, 2019.

11. **PROPERTY, PLANT AND EQUIPMENT**

	Computer equipment and software \$
Cost	·
At January 1, 2019 Additions Exchange difference	109,107 37,579 1,155
At December 31, 2019 and January 1, 2020 Additions Exchange difference	147,841 11,506 (6,669)
At September 30, 2020	152,678
Accumulated depreciation and impairment	
At January 1, 2019 Depreciation Exchange difference	73,621 22,551 810
At December 31, 2019 and January 1, 2020 Depreciation Exchange difference	96,982 22,003 (5,002)
At September 30, 2020	113,983
Carrying amount	
As at September 30, 2020	38,695
As at December 31, 2019	50,859

12. RIGHT-OF-USE ASSETS

	Leased properties \$	Total
At January 1, 2019	-	-
Additions	135,152	135,152
Depreciation	(15,017)	(15,017)
Exchange differences	250	250
At December 31, 2019 and January 1, 2020	120,385	120,385
Depreciation	(33,448)	(33,448)
Exchange difference	(4,477)	(4,477)
At September 30, 2020	82,460	82,460

Lease liabilities of \$82,189 (December 31, 2019: \$116,848) are recognised with related rightof-use assets of \$82,460 (December 31, 2019: \$120,385) as at September 30, 2020. The lease agreements do not impose any covenants other than the security interests in the leased assets that are held by the lessor. Leased assets may not be used as security for borrowing purposes.

	(Unaudited) Nine months ended September 30, 2020 \$	<i>(Unaudited)</i> Nine months ended September 30, 2019 \$
Depreciation expenses on right-of-use assets	33,448	11,268
Interest expense on lease liabilities (included in finance cost)	12,249	4,958
Expenses relating to short-term lease (included in administrative)	19,660	38,534

The Corporation leases an office, for its operations during the quarter ended September 30, 2019. Lease contract is entered into for fixed term of 3 years.

13. GOODWILL

Cost less impairment At January 1, 2019, December 31, 2019, January 1, 2020 and September 30, 2020

Due to changes in market condition, the recoverable amount of the goodwill was determined to be below its carrying value at March 31, 2015, and accordingly, the goodwill was considered fully impaired during the year ended March 31, 2015.

\$

-

14. ACCOUNTS RECEIVABLE

	<i>(Unaudited)</i> As at September 30, <u>2020</u> \$	<i>(Audited)</i> As at December 31, <u>2019</u> \$
Trade receivables Less: Allowance for doubtful debts	519,769 (25,532)	386,757 (25,872)
Contract assets (Note 16)	494,237 	360,885
Total	494,237	360,885

As at September 30, 2020, an allowance was made for estimated irrecoverable trade receivables of approximately \$26,000 (December 31, 2019: \$26,000).

15. ACCOUNTS PAYABLE AND ACCRUED LIABILITIES

	<i>(Unaudited)</i> As at September 30,	<i>(Audited)</i> As at December 31,
	<u>2020</u> \$	<u>2019</u> \$
Trade payables Contract liabilities (Note 16) Deferred income Accrued liabilities and other payable	49,563 60,896 6,703 496,787	34,958 55,657 1,942 577,843
Total	613,949	670,400

Accrued liabilities consist mainly of accrued rental, professional fees and general administration expenses.

16. CONTRACT ASSETS/CONTRACT LIABILITIES

Contract assets	<i>(Unaudited)</i> As at September 30, <u>2020</u> \$	<i>(Audited)</i> As at December 31, 2019 \$
Receivables from contracts with customers within the scope of IFRS 15, which are included in "Account receivables"	494,237	360,885

16. CONTRACT ASSETS/CONTRACT LIABILITIES (CONT'D)

Amounts relating to contract assets are balances due from customers under software products and services that arise when the Corporation receives payments from customers in line with a series of performance related milestones.

There were no significant changes in the contract assets balances during the reporting period.

	(Unaudited)	(Audited)
	As at	As at
Contract liabilities	September 30,	December 31,
	2020	2019
	\$	\$
Billings in advance of performance obligation		
 Software products and services 	60,896	55,657

Contract liabilities relating to software products and services are balances due to customers under software products and services. These arise if a particular milestone payment exceeds the revenue recognised to date under the cost-to-cost method.

There were no significant changes in the contract liabilities balances during the reporting period.

17. ADVANCES FROM RELATED PARTIES

The balances represent advances from an officer and related companies which are unsecured, interest-free and repayable on demand.

During the quarter ended September 30, 2020, the officer and the related companies have advised the Corporation that they shall not demand settlement of the advances on or before September 30, 2021.

18. **PROMISSORY NOTE PAYABLE**

As at December 31, 2019, January 1, 2020 and September 30, 2020

580,000

The promissory note payable is charged a simple interest of 12% per annum by the note holder, Inphosoft Pte. Ltd. ("IPL") (Note 19(b)) effective from April 1, 2016 until end of December 2019. After that IPL agreed to convert the promissory note payable from interest-bearing to interest-free from January 1, 2020. IPL has also agreed to extend the due date of the promissory note payable to March 31, 2021.

19. LOANS FROM RELATED PARTIES

	Note	<u>(Unaudited)</u> As at September 30, 2020 \$	(Audited) As at December 31, 2019 \$
Non-current:			
Loan from a related party	(b)		824,628
Ourseast		-	824,628
Current:			
Loan from immediate parent	(c)	384,690	374,690
Loans from a director	(a)	3,774,785	3,794,150
Loan from a related party	(b)	815,939	
		4,975,414	4,168,840
Total		4,975,414	4,993,468

All above loans from related parties are non-trade nature and unsecured.

- (a) The loans are from the Corporation's director, Mr. Joel Siang Hui Chin, and bear interest at 12% per annum (compounded daily based on a 365-day year) until end of December 31, 2018. On January 1, 2019, these loans were converted to interest free loans and repayable on demand. During the quarter ended September 30, 2020, Mr. Joel Siang Hui Chin confirmed to the Corporation that he will not demand settlement of the loans until the Corporation is in sound financial position to repay to him.
- (b) The loan is from IPL, the former holding company of Inphosoft Group Pte. Ltd., and is interest-free. On September 24, 2015, IPL converted its convertible debentures of the Corporation and became a shareholder of the Corporation. A director of the Corporation, Mr. Joel Siang Hui Chin, 2 directors of the Corporation's subsidiaries, Mr. Wang Xianxiang and Mr. Xu Hongwei, each has significant influence over IPL. With effect from the quarter ended June 30, 2020, this loan was converted to be on demand. During the quarter ended September 30, 2020, IPL confirmed to the Corporation that they will not demand settlement of the loan until the Corporation is in sound financial position to repay to them.
- (c) The loan is from Xinhua Mobile, the immediate parent of the Corporation, and bears interest at 12% per annum (compounded daily based on a 365-day year) until end of December 31, 2019. After that Xinhua Mobile agreed to convert the loan from interest-bearing to interest-free from January 1, 2020 and further extend the due date of the loan to March 31, 2021.

20. LEASE LIABILITIES

	Minimum lease payments			e of minimum ayments	
-	(Unaudited)	(Audited)	(Unaudited)	(Audited)	
	As at September 30, 2020 \$	As at December 31, 2019 \$	As at September 30, 2020 \$	As at December 31, 2019 \$	
Within one year In the second to fifth years, inclusive	53,690 49,216	56,338 84,507	40,376 41,813	40,071 76,777	
-	102,906	140,845	82,189	116,848	
Less: Future finance charges	(20,717)	(23,997)	<u>N/A</u>	N/A	
Present value of lease obligations	82,189	116,848	82,189	116,848	
within 12 months (shown under current liabilities)			(40,376)	(40,071)	
Amount due for settlement after 12 months			41,813	76,777	

All lease liabilities are denominated in Indonesian Rupiah.

21. SHARE CAPITAL

Authorised:

Unlimited common shares

Unlimited preferred shares, non-voting, non-participating, non-cumulative dividends, redeemable and retractable at the amount paid.

Issued:

		(Unaudited)		(Audited)
		Nine months		Twelve months
		ended		ended
		September 30,		December 31,
		2020	Common	2019
	Common shares	Amount	shares	Amount
		\$		\$
Balance, beginning and end of period/year	149,793,861	11,415,709	149,793,861	11,415,709

22. RELATED PARTY TRANSACTIONS

(a) The Corporation had the following related party transactions for the three and nine months ended September 30, 2020 and September 30, 2019:

	<i>(Unaudited)</i> Three months ended September 30, 2020	<i>(Unaudited)</i> Three months ended September 30, 2019	<i>(Unaudited)</i> Nine months ended September 30, 2020	(Unaudited) Nine months ended September 30, 2019
	\$	\$	\$	\$
Revenue from companies controlled by immediate parent / a director (Writeback of cost)/ Cost of consignment stocks paid to a company controlled by	270,695	232,354	780,144	613,042
a director	-	(253)	-	159
Accounting fee paid to an officer Interest charged on loan from immediate	12,591	10,011	41,000	39,642
parent Interest charged on promissory note	-	11,010	-	31,806
payable to a related party	-	12,000		36,000

(b) The Corporation had the following related party balances at the end of the reporting period:

	Accounts receivable \$	Accounts payables and accrued liabilities \$	Advances payable \$	Promissory note payable \$	Loan payables \$
As at September 30, 2020 <i>(Unaudited)</i>					
Directors	-	(110,000)	(291,851)	-	(3,774,785)
An officer	-	(7,295)	-	-	-
Companies controlled by a					
director	389,470	(3,278)	(762,479)	-	-
Companies controlled by					
immediate parent	2,975	-	-	-	-
A related party	-	-	(45,283)	(580,000)	(815,939)
Immediate parent	-	-	-	-	(384,690)
As at December 31, 2019 (Audited)					
Directors	-	(80,000)	(293,552)	-	(3,794,150)
An officer	-	(7,372)	-	-	-
A company controlled by a					
director	60,522	(3,322)	-	-	-
Companies controlled by					
immediate parent	191,058	-	(546,574)	-	-
A related party		-	(47,386)	(580,000)	(824,628)
Immediate parent	-	-	-	-	(374,690)

22. RELATED PARTY TRANSACTIONS (CONT'D)

(c) Key management personnel compensation

	<i>(Unaudited)</i> Three months ended September 30, 2020	(Unaudited) Three months ended September 30, 2019	<i>(Unaudited)</i> Nine months ended September 30, 2020	<i>(Unaudited)</i> Nine months ended September 30, 2019
	\$	\$	\$	\$
Salaries and related costs	-	-	-	23,318
Accounting fees	12,591	10,011	41,000	39,642
Contributions to defined mandatory contribution funds				2,042
	12,591	10,011	41,000	65,002
Directors' fees	10,000		30,000	
Total	22,591	10,011	71,000	65,002

23. PARTICULARS OF SUBSIDIARIES

Particulars of the principal subsidiaries as at September 30, 2020 are as follows:

Name	Place of incorporation / registration and operation	Particular of Issued share capital	ownershij voting	ntage of p interest / power / sharing Indirect	Principal activities
			Biroot	manoot	
Inphosoft Group Pte. Limited	Singapore	1,000,000 ordinary shares of SGD1,614,500	100%	-	Investment holding
PT Inphosoft Indonesia	Indonesia	1,000 ordinary shares of IDR962,500,000	-	99%	Provision for messaging service and outsourcing of technical resources to customers
GIN International Limited	Hong Kong	100 ordinary shares of HKD100	-	100%	Provision for short message services

24. EVENTS AFTER THE REPORTING PERIOD

Uncertainty of the Coronavirus (COVID-19) Outbreak

The extent that the coronavirus (COVID-19) outbreak will spread widely and its impact on our result will depend on future developments, which are highly uncertain and unpredictable. Although uncertain at this time, the outbreak could impede our ability to sell, grow and attract new customers. A number of our employees travel frequently to establish and maintain relationships with our customers. Although we continue to monitor the situation and may adjust our current policies as more information and guidance become available, suspending travel, not doing business in-person, and employees government imposed quarantined or sanitary public health authority imposed closures could negatively impact our operations and marketing efforts and also challenge our ability to enter into new customer contracts in a timely manner, which in turn could harm our business performance.

25. APPROVAL OF CONDENSED INTERIM CONSOLIDATED FINANCIAL STATEMENTS

The unaudited condensed interim consolidated financial statements were approved and authorised for issue by the Board of Directors on November 12, 2020.